

TO: Niles IntelliControl ICS Dealers and Sales Reps

FROM: Niles Technical Support

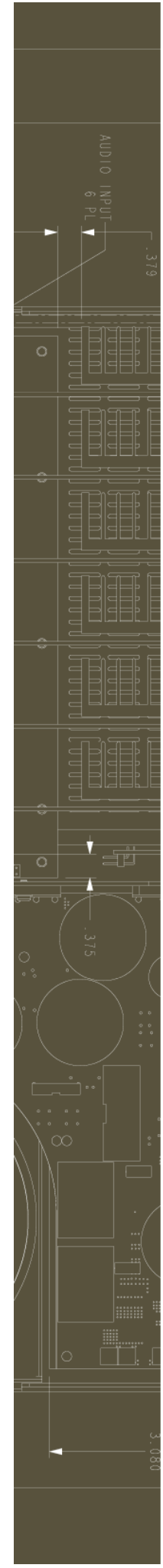
DATE: December 14, 2006

RE: RS232 Supported Manufacturers

With the recent release of the RS232G Niles Technical Support has received numerous inquiries concerning which manufacturers and models we support. Currently Niles offers RS232 control of three manufacturers and their products; Audio Request, Escient and Lutron. Our intent is to provide control of all RS232 controllable models these companies manufacture. Currently, the following model lines are supported via RS232 on the IntelliControl ICS system:

Audio Request	S Series F2 Series F4 Series Arqive Series Older Fusion series
Escient	MX Series AVX Series DVDM Series E2 Series
Lutron*	Radio Ra

*Control of Lutron Homeworks systems is currently in the testing phase and should be completed for release soon.



We would also like to clarify two questions that are frequently asked of technical support regarding the RS232G and the IntelliControl ICS system:

1. At the present time Niles intends to support only Audio Request, Escient and Lutron via RS232. Due to resource constraints we are unable to accommodate “customized” control sets for other manufacturers. Niles will periodically review products and provide support for these products as demand warrants.
2. Due to the proprietary nature of our control software Niles will not be releasing the RS232 protocol for controlling other manufacturers.

Should you have any questions, please feel free to contact Niles Technical Support at 1-800-289-4434 between the hours of 8am and 7pm Eastern Time, Monday through Friday.

Niles always strives to provide our dealers with the most complete, up to date product assortment in the custom industry. Your input is critical to our product development process. Please feel free to submit any product suggestions to our product management team at: productsuggestions@nilesaudio.com